

DBMS Inc.

Home of the



Retail Management System

Point-of-Sale ♦ Accounting ♦ Inventory

Simple – Easy to install, learn, and use

Affordable – Even the smallest store can scan

Flexible – Feature rich to adapt to your style

Expandable – Grows with your business

Providing Complete Computer Solutions

“Since 1980”

www.dbmsinc.com



The **KEY-POS** *Retail Management System*

Since 1980, **DBMS Inc.** has been providing quality, high-performance computer systems. Today, with users all across the country, the **KEY-POS Retail Management System** is an industry leader in affordable retail systems.

KEY-POS was designed from the ground up with emphasis on performance, control, flexibility, information tracking, and presentation. Dollar-for-dollar, no other system matches the power and features of **KEY-POS**.

KEY-POS uses only industry standard PC and Point of Sale equipment and a true multiuser operating system/database to provide outstanding performance at an affordable price. The system's centralized design ensures data integrity and complete integration no matter how many users are on the system.

At DBMS Inc., our #1 priority is Satisfied Customers. The system was designed to be easy to learn, use, and operate on a day-to-day basis. You'll find no complicated day, week, or month-end procedures in the system nor any time-consuming posting, updating, or closing processes. All information is updated live, automatically!

You are never alone with KEY-POS. All systems are assembled and tested at our facility and are delivered to you with all software loaded and configured. Plug it in and away you go with turnkey installation options.



The system is fully documented with a comprehensive user manual. **DBMS Inc.** periodically publishes additional documentation for special situations. In addition, support assistance is just a phone call away and our support rates are some of the lowest in the industry!

Your investment in **KEY-POS** is always protected. Based primarily on input and suggestions from our users, **DBMS** regularly releases updates for the system which add new features, reports, etc., and keeps you on the cutting edge of proven retail systems technology.

We urge you to compare **KEY-POS** to other retail systems. You'll find that feature for feature, **KEY-POS** beats the competition hands down.

The **KEY-POS** *Retail Management System*

The KEY-POS Retail Management System
from **DBMS**

Inc. is one of the most advanced point-of-sale, inventory control and accounting systems available.



Utilizing a true multi-user database technology on industry standard computer equipment, **KEY-POS** attains unequaled performance and reliability at an affordable price.

KEY-POS was designed and written specifically for retailers. The system provides a very high degree of control, flexibility, and automation which translates to savings in both time and money!



KEY-POS is a complete retail system including the following features:

- ◆ Point-of-sale processing
- ◆ Inventory control
- ◆ Purchasing
- ◆ Accounts receivable
- ◆ Management & setup control
- ◆ Over 100 reports and inquiries
- ◆ Data import and export capabilities
- ◆ Electronic data transfer to and from select wholesale distributors
- ◆ Integrated rental module available
- ◆ Ability to email and fax invoices and statements automatically from the system
- ◆ Multiple users – up to 99 registers/users on a single, standard PC
- ◆ Multiple store capability
- ◆ High performance database with built-in query/reporting language
- ◆ Live posting provides instant, up-to-the-minute information
- ◆ Support direct from the authors
- ◆ Easy to learn and use

DBMS Inc.

POINT-OF-SALE

The **KEY-POS** system will help you service customers better and faster; while at the same time capturing and tracking a wealth of information.

The system can employ a high degree of automation including bar code scanning, automatic product look-up, on-account credit limits, automatic billing, customer special pricing and much more!

The **KEY-POS** system supports the following features:

- ◆ Transaction processing including: sales, refunds, voids, backorders, special orders, layaways, hold tickets, service tickets, and bids
- ◆ Clerk and/or salesperson ID tracking on all transactions
- ◆ Integrated customer mailing list with sales tracking
- ◆ Automatic product look-up from inventory or unlimited auxiliary item catalogs
- ◆ Display SKU, description, quantity on hand, price, bar code, and floor location, and more
- ◆ Pop-up search windows for customers, inventory, accounts, all master data, and help
- ◆ Supports manual price overrides, line-item discounts, markdowns, and order discounts
- ◆ Automatic customer special pricing, quantity breaks, promotional pricing and assortment (mix & match) pricing
- ◆ Discounts for customers, customer types, accounts, prompt payment, and quantity breaks

- ◆ Gift Cards available at Point of Sale
- ◆ Support for up to 10 user-defined tendering types
- ◆ Customizable receipt and/or invoice printing with 11 receipt format options, 9 invoice format options
- ◆ Ability to suspend transactions or create hold tickets
- ◆ Live register readings, sales posting, and information tracking
- ◆ Easy register close-out with user-defined counting template, automatic reconciliation, and combined closing feature
- ◆ Inquire upon and/or reprint any transaction from any date
- ◆ Full support and tracking for petty cash in and out transactions
- ◆ Optional module supports on-line (EFT) authorization of Visa, MasterCard, AmEx, Discover, etc., with detailed tracking, instant batch verification, and closing integrated with register reconciliation
- ◆ Unlimited number of user-defined sales tax authorities supporting state, county, city, or any other taxable or non-taxable situation
- ◆ Exclusive transaction query lets you select transactions by any combination of date, register, customer, items, tender type, or amount, and display a user-defined report of the results
- ◆ Full complement of audit, history, transaction, and sales reporting

KEY-POS is the most complete, full-featured and powerful system available in its price range. The system is extraordinarily easy to learn and use.

The KEY-POS Retail Management System

The **KEY-POS** sales screen is clear, easy to read, and uncluttered. Customer orders can be entered as fast or even faster than on a manual cash register, especially if scanning is used.

Customer and product searches, discounts, markdowns, price-override functions, item inquiries, and on-line help are all just a single keystroke away.

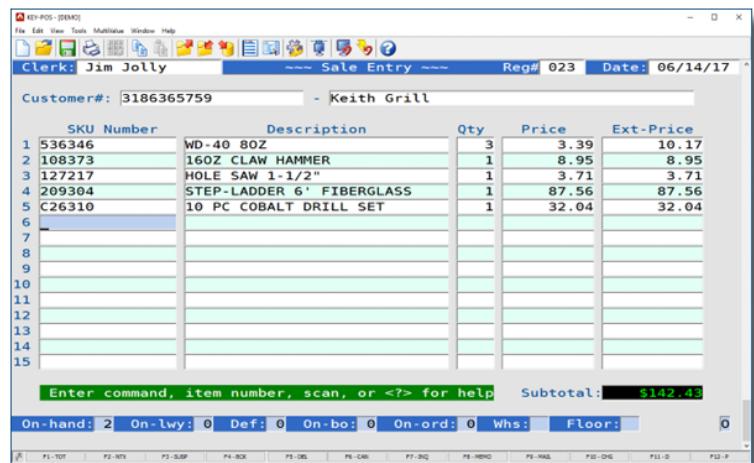
Create itemized receipts fast. **KEY-POS** ensures that the right price is charged for each item and the inventory levels are maintained automatically.

KEY-POS gives you control over order processing. You decide what types of payments you accept and how they are handled.

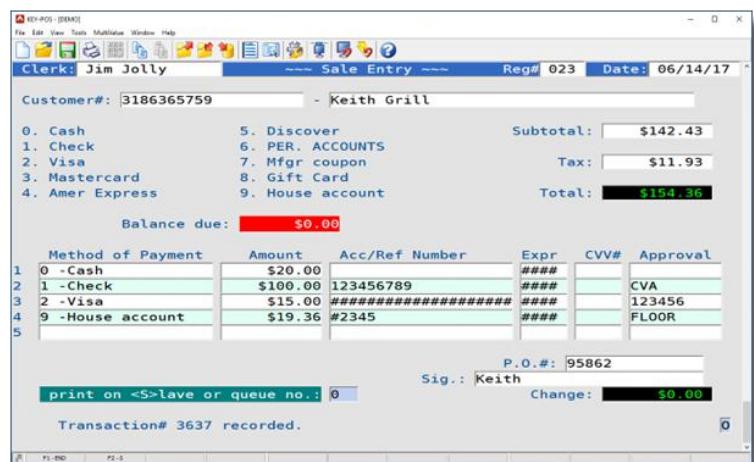
Up to 10 user-defined tender types are available and customers are able to split payments up to 5 different ways per order.

With **KEY-POS**, processing house-account customer orders is no more difficult than cash sales. There's even an account search window available if a customer doesn't know their account number. Billing is automatic and immediate.

Sales Entry



Payment Options



ACCOUNTING

The **KEY-POS** Accounts Receivable System is just what the doctor ordered. Fully integrated with the point-of-sale module and geared for retail operations, you won't find a better suited accounts receivable system.

The **KEY-POS** Accounts Receivable system supports the following features:

- ◆ Unlimited number of accounts, invoices, and payments
- ◆ Multiple account types allow for separate processing options
- ◆ Account information includes customer name, address, phone, contact, default tax code, terms code, credit limit, and more
- ◆ Invoices are automatically created from point-of-sale transactions
- ◆ Supports both open item and balance forward statements
- ◆ Supports payment terms discounts
- ◆ Auto or manually apply payments, including tax correction
- ◆ Supports open credits, debits, and miscellaneous on-account payments
- ◆ Manual invoice, debit/credit memo entry



- ◆ Optionally prints invoices live or in batch by account with 3 plain or 6 pre-printed formats including laser
- ◆ Prints account statements on any of 7 preprinted or 2 plain paper forms
- ◆ Assess finance charges with control over accounts, aging, and rates
- ◆ Reversal and deletion features to fix mistakes
- ◆ Assess late fees for non-payment on overdue accounts
- ◆ On-line inquiry gives you up-to-the-minute status of any or all accounts
- ◆ Detail or summary aging report with variable aging date and ranges
- ◆ Optionally print payment received vouchers at point-of-sale with reprint option
- ◆ Detail invoice register and payment audit reporting
- ◆ Ability to email & fax invoices and statements directly from the system

As transactions are entered at the register, your charge customers are automatically billed, on the spot. Instantly find customer balances and outstanding invoices.

Customers will appreciate how fast **KEY-POS** handles on-account charges and you'll like the way it helps keep your cash flow moving!

The KEY-POS Retail Management System

Our specialized register closing and balancing system is a snap to use and lets you know instantly if the register is over or short. No more endless adding machine tapes to store.

KEY-POS can even record the amount of each denomination of coin and bills.

House account charges and petty cash transactions are automatically calculated into the balancing. There is even a special combined register balancing option!

Register Closing & Balancing System

Mode: * READ ~~~ Reading of Register # 023 ~~~ 06/14/17 03:38PM							
Opened by TEST CLERK on 09/16/12 at 11:33AM							
Tender	Sales	Refunds	Voids	Payments	Other CIO	Total	
0-Cash	43.30	0.00	0.00	0.00	0.00	43.30	
1-Check	100.00	0.00	0.00	20.00	0.00	120.00	
2-Visa	15.00	0.00	0.00	0.00	0.00	15.00	
3-Mastercard	0.00	0.00	0.00	0.00	0.00	0.00	
4-Amer Express	0.00	0.00	0.00	0.00	0.00	0.00	
5-Discovers	0.00	0.00	0.00	0.00	0.00	0.00	
6-PER ACCOUN	0.00	0.00	0.00	0.00	0.00	0.00	
7-Mfgr coupon	0.00	0.00	0.00	0.00	0.00	0.00	
8-Gift Card	0.00	0.00	0.00	0.00	0.00	0.00	
9-House accou	50.36	0.00	0.00	0.00	0.00	50.36	
Totals	208.66	0.00	0.00	20.00	0.00	228.66	

Customer count: 4
 Average sale: \$52.17
 Regular sales: \$158.30
 A/R sales: \$50.36
 Total non-A/R transactions: \$178.30
 Total dep. tenders w/o open: \$163.30
 print on <S>ave or queue no.: 0

Opening balance: \$0.00
 Total sales: \$208.66
 Total payments: \$20.00
 Total other CIO: \$0.00
 Register total: \$228.66

For many store owners, house account charges make up a substantial portion of sales. Unfortunately, accounts receivable is probably responsible for most of your headaches.

The **KEY-POS** accounts receivable system is easy to setup and maintain. Customer billing is automatic through point-of-sale and generating monthly statements is a breeze.

Finance charges, late fees, balance forward accounting, detailed invoices, terms discounts, and payment plans are all no problem. **KEY-POS** was designed for retail and it shows!

Accounts Receivable

Unit #:0001 ~~~ Payment Processing ~~~ Register # 70							
Acct type:	9 - House account	Acct #:	5555551200	John Dough	Acct bal:	\$973.59	
Terms:	10TH - DUE BY THE 10TH		Payment amount: \$500.00		Tot calc disc:	\$0.00	
Payment date:	05/30/17		Credit card#:		Bal-disc:	\$973.59	
Cutoff date:	05/30/17		Tender: 0 - Cash		Exp date: ####	Undist amt: \$0.00	
Ref #:	P1516		CVV#: ####		New balance:	\$473.59	
Doc#:			Auth#:		Page:	1/1	
Ln. No.	Invoice Number	Date	Balance	Disc. Amount	Tax Code	New Tax Desc.	New Tax Amount
001	2148	11/21/07	\$30.23				\$30.23
002	2176	12/21/07	\$76.51				\$76.51
003	M14668001	02/27/08	\$123.45				\$123.45
004	M14668002	02/27/08	\$234.56				\$234.56
005	M14668003	02/27/08	\$234.56				\$35.25
006	M14668004	02/27/08	\$232.34				
007	F151080058	05/12/09	\$13.98				
008	F151270058	05/31/09	\$13.98				
009	F1577110036	03/06/11	\$13.98				
010							

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INVENTORY

The **KEY-POS** Inventory Control Module is one of the best in the business, giving you unprecedented control over your inventory.

Without good inventory control, a point-of-sale system is just a glorified cash register. **KEY-POS** excels at controlling inventory, supporting virtually every feature you can imagine.

KEY-POS takes it even one step further. Unlike other systems, **KEY-POS** adds a high degree of automation to the system so you won't have to spend hours every day maintaining the information.

The **KEY-POS** Inventory Control Module supports the following features:

- ◆ Unlimited number of SKU's, aliases (alternate names or numbers), and bar codes per vendor per item with duplicates allowed
- ◆ Outstanding quantity control including: Items on-hand, on-hold, backordered, defective, on-order from vendor, physical count, adjustments, and sold—current and previous year
- ◆ 10 level reporting classifications include codes for department, group, class, size, type, warehouse, floor location, color, fine-line code, and manufacturer
- ◆ List price, regular selling price, and alternate (sale) price
- ◆ Replacement and average costing techniques to 4 decimal place accuracy
- ◆ Unlimited number of vendors per item along with their costs and purchase histories
- ◆ Provides quantity break, level, sales, promotional, assortment, and special customers' pricing
- ◆ Extended description field for detail specifications
- ◆ Add-on items for suggested selling
- ◆ Kitting, package pricing, and costing with unlimited number of items per kit and component explosion
- ◆ Unique quantity matrix allows tracking of different sizes, colors, styles, etc., on a single SKU
- ◆ Variable taxing assignments
- ◆ Serialized item tracking
- ◆ Our exclusive memo processing lets you predetermine special information to be captured upon sale of an item
- ◆ Special log feature can track every movement of an item
- ◆ Prints bin, price, and shelf labels with or without bar codes
- ◆ Separate complete physical inventory and cycle count system with optional upload of counts from hand-held PDT
- ◆ Complete purchasing module and suggested buying with optional load of order quantities

It would take pages to list every feature available in the **KEY-POS Inventory Control Module**. Don't settle for anything less than **KEY-POS**.

The KEY-POS Retail Management System

The KEY-POS Inventory Control System is the best in the business. You'll always know what's in stock and what's not. Quantity levels and sales information are updated live from point-of-sale orders.

KEY-POS gives you unequaled control over pricing, costing, purchasing, and reporting.

KEY-POS Inventory Control alone can save you hundreds of hours of work every year.

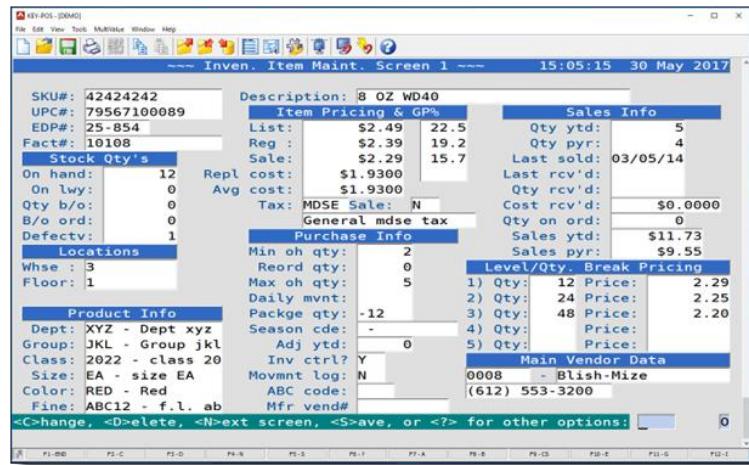
Once you have **KEY-POS**, you'll wonder how you ever got along without it!

Managing sales, promotions, or other special pricing situations is a snap with **KEY-POS**.

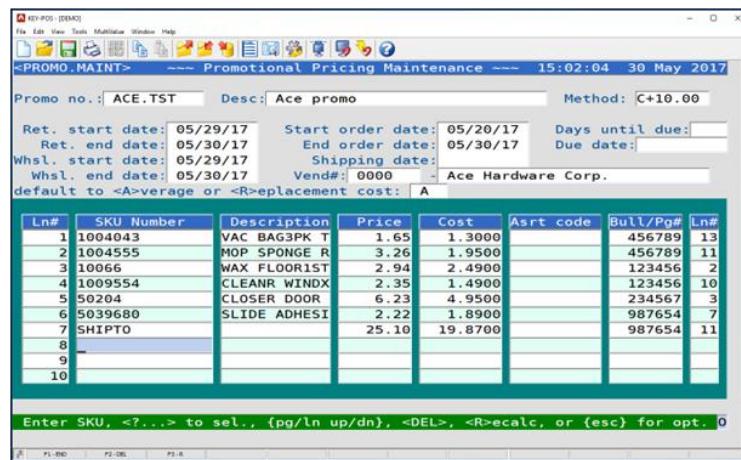
Simply pre-load the items and enter a date range for the promotion. **KEY-POS** will automatically begin using the promotional pricing on the beginning date and stop using it on the end date.

Of course, you can run multiple promotions simultaneously. You can even put the same item on two or more different promotions at the same time!

Inventory Control



Promotional Pricing



MANAGEMENT

Control, automation, and information are the keys to successful computerization.

The **KEY-POS** system gives you unprecedented control over the way in which the system operates. Many other systems have already decided how your business should run. **KEY-POS** lets you call the shots!

We think you are the best judge of how your business should operate. **KEY-POS** was designed to give you the flexibility to control the system, not vice-versa. Plus, **KEY-POS** provides you with the information you need to make up-to-date decisions.

Some of the outstanding management features of the **KEY-POS** system are:

- ◆ Complete control over tender acceptance and procedures
- ◆ User-defined receipt printing by register number and by transaction type
- ◆ Bullet-proof, 3-level security system and individual passwords for remote access
- ◆ User-defined menu system lets you put access to functions right where you want them
- ◆ Data Import and Export
- ◆ Full control over data storage: you decide what to keep and for how long



- ◆ Our exclusive sales calendar instantly displays sales figures for the store or item-by-item, with up-to-the-minute accuracy, monthly, daily, hourly quantity, amount, and customer count
- ◆ Sales and product profitability analysis reports, available in summary or detail, keep you on top of trends and stock movement
- ◆ 24 previous months' sales and receiving statistics per item, and per vendor per item. Current and previous 4 year statistics for detail, summary, and total
- ◆ Customer and inventory ranking reports by sales, quantities, and margin percentage over date ranges
- ◆ Control over backorder, lay-away order fees, deposit amounts, and payment amounts with override
- ◆ Integrated gift certificate processing, printing, and tracking
- ◆ Timekeeping clock system with clock-in and clock-out features

The KEY-POS Retail Management System

KEY-POS provides you with instant up-to-the-minute information. At the touch of a button, view a month's sales information at a glance. You can view our exclusive sales calendar by individual product and even see sales by the hour!

A host of sales, tax, profitability reports, and inquiries are available at any time, all accurate up to the very minute.

No other system puts this much power at your fingertips.

KEY-POS tracks all the information and presents you with clear, concise reports.

Touch a button and immediately see sales histories, year-to-year comparisons, and profitability. KEY-POS helps you spot trends and forecast. Many reports are available in both detail and summary formats. Sales information can be reported by whole store, department, product, customer, or chronologically.

You even have the ability to create your own reports.

Instant Access to Monthly Sales

Store sales for May, 2014 (#cust/sales\$)

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Totals
135.04	150.05	141.06	132.07	114.08	09	159.03	(249) 6,287.94
3,629.85	3,129.15	3,507.56	4,792.46	3,523.95	0.00	4,172.68	(822) 22,713.59
121.11	101.12	133.13	121.14	73.15	16	156.17	(705) 21,289.02
6,103.67	3,315.74	3,275.60	3,339.03	1,678.41	0.00	3,576.57	(911) 24,020.60
125.18	126.19	147.20	166.21	130.22	23	215.24	(804) 26,080.02
2,888.76	3,039.07	3,961.51	4,070.42	3,094.55	0.00	6,966.29	
178.25	163.26	170.27	153.28	140.29	30	31	
5,538.09	5,107.77	6,036.48	3,818.01	5,579.67	0.00		
Total sales for month of May = \$100,391.17 #custs = 3491							

Purchase Summary

Item Purchasing Summary Display

EDP #: 75-933 #2 CROSS PEEN HAMMER			Last updated: 05/30/17									
Main Vend#:	0001	United Hardware Distribut	Floor loc:	1234567890								
Main SKU:	151032		Season:	Margin's								
Main UPC:	323232323232		Season:	Avg								
Fact. item#:	XYZZYX		Season:	Repl								
Received:	10	Prev Yr	0.00									
Sold:	9	Curr Yr	15.55	49.2								
#	Vend#	Vend SKU	Retail price:	64.1								
1.	0001	151032	0.00									
2.	2949	151032	15.55									
3.	0002	151032	0.00									
4.			7.9000									
			5.5799									
			Last rcvd on:	03/11/13								
			Rcvd cost:	8.5200								
			Qty rcvd:	1								
			Class:	2454								
			Size/UOM:	EA								
			Qty on hand:	3								
			Qty on order:	87								
			Min qty:	0								
			Package qty:	1								
			ABC code:									
Spec's:												
~~~ 12 Months Activity ~~												
Rcv	Jun16	Jul16	Aug16	Sep16	Oct16	Nov16	Dec16	Jan17	Feb17	Mar17	Apr17	May17
Sls	1	0	0	1	0	0	0	0	5	2	0	3
Totals: received = 0; sold = 12												
<ENTER> to continue:												

# **DBMS Inc.**

## **COMPANY PHILOSOPHY**

**Low Overhead** - How can **DBMS Inc.** sell the **KEY-POS** System for so much less than the other Point of Sale systems? Low Overhead! We have spent years producing the most efficient ways of maintaining our business. Those savings get passed to our customers, keeping our products reasonable and affordable.

**Virtual Offices** - **DBMS Inc.** uses a virtual office concept. Most of our employees work from offices in their homes, eliminating a requirement for a big expensive office building and all its trimmings. By taking advantage of the internet, the need for face-to-face visits between our employees is just not there. Time is not wasted in traffic. People are available for longer hours and are happier in their own controllable surroundings.



**Rational Growth Plan** - **DBMS Inc.** takes on new customers at a manageable pace that allows for a reasonable, sustainable growth rate. It lets us maintain the small business perspective of our customers and really understand their situations. Certainly, we want to grow our

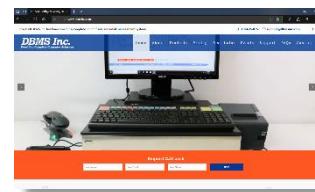
business just as you do, but those in our industry who have grown too quickly have had serious growing pains in service and support that we want to avoid. We continue to

add new wholesale distributor markets as time allows.



**Low Advertising Costs** - Our primary sales method is through exhibiting at wholesale distributor's markets. Although this can be pricey at times, most of our prospective customers are gained this way, as well as through "word of mouth" from our existing customers and their distributor's sales reps.

We also generate interest and provide information from our inexpensive web site at [www.dbmsinc.com](http://www.dbmsinc.com).



**No Outside Sales Force** - We have no expensive sales people running around the countryside or making cold calls (driving you crazy). Nor do we have the cost of the management and support system for those people. This results in an enormous savings that can be re-invested in

updating our products based on the requests of our customers. We can demonstrate **KEY-POS** over the Internet and our experience gives us what we need to help a store in determining its requirements, without the expense of going to the store. Since our prices are published and uniform, with no salesperson's commission to consider, we don't spend a lot of time and resources haggling over prices.



**DBMS Inc.**

# **The** **KEY-POS** **Retail Management System**



## **Reliable Technology Base**

The **KEY-POS** Retail Management System was built on a database that has been steadily improved and enhanced over a period of almost 50 years. Mature,

robust, elegant systems require only a very small fraction of the support costs of “bleeding edge” technologies used by most of our competition. We do employ the latest proven technology where it is appropriate, but we avoid using technology only for technology’s sake - where most of the bugs still exist. This allows us to provide a system that is reliable day in and day out for your business to grow.

**User-Friendly Products** – **KEY-POS** is absolutely easy to use. Ask our customers! It’s a tool to help you run your business. You will not become a slave to it. It works for you and it is a real workhorse. While **KEY-POS** is not the flashiest Point of Sale system around, it is feature rich and has options you will actually use to help you run your store. Pretty software may be easier to sell, but **DBMS Inc.** focuses on features that our customers need.



Why pay for bells or whistles that some computer programmer thought would be trendy, but that you would never, ever use in the real world?

**No Need to Teach Accounting** – Although **KEY-POS** does include an excellent Accounts Receivable system for house charge accounts, it does NOT have a General Ledger, or produce Income Statements and Balance Sheets. While **KEY-POS** has a time-clock/timecard module, it does NOT have a payroll system. Many of our customers successfully use “off the shelf” software such as QuickBooks™ and Peachtree™ to do their accounts payable, general ledger, financial statements, and payroll if they want to do it themselves. **KEY-POS** gives them the information they need to do this. Teaching non-accounting people to run complex accounting systems can be very expensive.

## **Problem Prevention**

Problem resolution is expensive and time consuming. That is why **DBMS Inc.** focuses on problem prevention. Redundancy is used throughout our entire system. Stable power supply from surge protection and battery backup is used on all equipment. We protect your data with easy to use backups and Raid 1 hard drive protection. Our servers employ a multi-level security protocol to prevent any outside malicious software coming in contact with your store’s information. All of our equipment is built with generic hardware for ease of service or repair should it ever be needed. All of this means fewer phone calls and more time for us to improve our software with the new features you want to have at a cost you can afford.



***DBMS Inc.***



## Customer Referrals

Distributor	State	City	Store Name	Owner	Phone
House-Hasson	AL	Bridgeport	Gulley Hardware	Alyson Gulley	(256) 608-8785
Orgill	AL	Montgomery	Dixie True Value Hardware	Billy & Christy Johnson	(334) 263-0825
Orgill, Monroe	DE	Felton	Felton Hardware	Alex Donavan	(302) 284-4536
Orgill	GA	Greenville	Sentry Hardware	Joe & JoAnn Humphries	(706) 672-1888
Orgill	GA	Luthersville	Smith Hardware	Cory Wargofcak	(770) 927-6313
United	IA	Emmetsberg	Swanson Hardware - Emmetsburg	Nick Swanson	(712) 852-2089
United	IA	Jesup	Peterson Hardware, Plumbing & Heating	Dave & Marilyn Peterson	(319) 827-6261
Blish-Mize, Do-It-Best	IA	Lenox	Lenox Family Hardware	Marti Cordell	(641) 536-4242
United	IA	Manson	MDS Hardware	Madison Swanson	(712) 469-3468
United	IA	Rockwell City	Gentry Hardware	Nathan Gentry	(712) 297-7141
Do-It-Best	IL	Forreston	Koeller Forreston Hardware	Gary Koeller	(815) 938-2240
Orgill, Blish-Mize	KS	Cimarron	Southwest Hardware & Farm Supply	Alex Hibbert	(620) 255-1533
Blish-Mize	KS	Dighton	L&R Lawncare	Logan Campbell	(620) 397-3464
Blish-Mize	KS	Kiowa	Simpson's Hardware	Chantae Simpson	(620) 825-4700
Orgill, Blish-Mize	KS	Quinter	Quinter Lumber	Allan Dinkel	(785) 754-3381
Orgill, Blish-Mize	KS	Syracuse	Wood 'N Post	Toni & Don Miller	(620) 384-5761
Orgill, True Value	LA	Albany	Circle A Hardware & Lumber	Felix Arceneaux	(225) 567-5453
House-Hasson, Buttery	LA	Alexandria	Petrus Feed & Seed	Jane Petrus Beard	(318) 443-5929
Orgill	LA	Bogalusa	Barber's Hardware & Repair	James Barber	(985) 735-1990
Orgill	LA	Farmerville	Thomas Nursery & Feed	Paula Thomas	(318) 368-2425
House-Hasson	LA	Houma	Bayou Hardware	Tony & Jami Lurette	(985) 563-4807
Ace	LA	Mer Rouge	Farm Supply Center	David Pipes	(318) 647-3681
Orgill	LA	Oakdale	Service Lumber	Merk & Renee Stalsby	(318) 335-1809
Orgill, Do-It-Best	LA	Oak Grove	R&L Builders- Oak Grove	Randy McLarrin	(318) 490-2004
Orgill	LA	Ruston	Tool City Sales	Hailey Creech	(318) 242-0045
House-Hasson	LA	Sibley	Robertson's Hardware	Connie Robertson	(318) 455-4296
Orgill	MD	Cambridge	Hubbert's Hardware	Lynn Scott	(410) 228-3474
Orgill, Monroe	MD	Easton	Easton Hardware	Eric Clopper	(410) 822-0910
United	MN	Appleton	Appleton Power Equipment	Shawn & Jill Swenson	(320) 289-2663
Orgill, United	MN	Bigfork	Bigfork Hardware	Kara Forseen	(218) 743-3231
United	MN	Dawson	Al's Mercantile	Al & Val Tuff	(320) 769-2382
United, Orgill	MN	Eagan	Eagan Hardware Hank	Allan Funk	(651) 454-7258
Orgill	MN	Greenbush	Burkel Lumber & Hardware	Nicole Berger	(218) 452-2122
United, Orgill	MN	Ham Lake	Ham Lake Hardware	Allan Funk	(763) 434-4199
United	MN	Isle	Isle Hardware Hank	Derek Karel	(320) 676-8039
Orgill	MN	Le Sueur	Trustworthy Hardware of Le Sueur	Dale Winters	(507) 665-2267
United	MN	Littlefork	Polkinghorne's Hardware Hank	Mike & Laura Polkinghorne	(218) 278-6611
Do-It-Best	MN	Onamia	Agnew Hardware Hank	Scott Agnew	(320) 532-5640

**DBMS Inc.**



## Customer Referrals

Distributor	State	City	Store Name	Owner	Phone
Orgill, United	MN	Park Rapids	PR Building Supply	Terry Novak	(218) 732-7633
United	MN	Pierz	Hartmann's Hardware & Rentals	Shawn Janson	(320) 468-2506
United	MN	Wabasha	Hill's Hardware Hank	George Hill	(651) 565-3835
United	MN	Wannaska	Lee's Trustworthy	Kraig Lee	(218) 425-7281
Blish-Mize	MO	Buckner	Buckner Surplus	Tonia Bomar	(816) 650-5252
Orgill	MO	Doniphan	Inman Feed Store	Steve Inman	(573) 996-2923
Do-It-Best, Blish-Mize	MO	Gerald	Gerald Home Center	Allen Isgrigg	(573) 764-5000
Blish-Mize	MO	Richland	Richland Hardware & Furniture Co	Steve Belshe	(573) 765-3522
United	NC	Wanchese	Village Hardware	Jeremy Daniels	(252) 473-3900
United	ND	Hankinson	Post Hardware Hank	Jeremy & Jill Post	(701) 242-7976
Do-It-Best	ND	Oakes	Praska's Hardware Hank	Jerry & Jonda Praska	(701) 742-2034
United	NE	Broken Bow	O'Briens Hardware Hank	Tim O'Brien	(308) 872-2551
Do-It-Best	NE	Pierce	Magdanz Hardware	Jeff & Shanda Magdanz	(402) 329-6735
Blish-Mize	NE	Spalding	Roaches Lumber	Eric Roach	(308) 497-2581
Orgill	NJ	Brick	Ocean Hardware	Bill Hurst	(732) 714-5770
Orgill	NJ	Browns Mills	O'Brien & Sons	James O'Brien	(609) 893-3127
Blish-Mize, Buttery	NM	Dexter	Dexter Lumber & Hardware	Robert Garnett	(575) 734-5451
House-Hasson	PA	Claysburg	Carpet Depot Home Center	Kay Burkett	(814) 239-5865
House-Hasson	SC	Bethune	Bethune Farm and Garden	Matthew McCaskill	(843) 334-8497
Monroe	SC	Great Falls	Great Falls Hardware	Marvin Gibson	(803) 482-2560
Monroe, Orgill	SC	McColl	Wade's Hardware	Wade Hubbard	(843) 523-5820
United	SD	De Smet	Stephens Hardware	Rebecca Stephens	(605) 854-3642
Florida	TN	Butler	Mountain View Nursery	Maureen Burniston	(423) 727-2774
House-Hasson	TN	Collinwood	Collinwood Hardware	Lanny Haddock	(931) 724-4616
Orgill	TX	Bedias	First Home Improvement	Justin Smith	(936) 395-6902
House-Hasson	TX	Crystal Beach	Seaside Holdings	Karie Thomas	(409) 684-6593
Do-It-Best	TX	Dallas	Nation's Best Holdings	Kassi Lamon	(850) 791-8314
Buttery	TX	Hallettsville	Whitley Lumber Yard	Tommy & Donna Perez	(361) 798-2521
Blish-Mize, Buttery	TX	Jarrell	Danek Hardware	Greg Danek	(512) 746-2185
House-Hasson	TX	Somerville	Overall Lumber & Hardware	Ken & Melissa Tharpe	(979) 596-1264
Orgill	VA	Bracey	Lake Country Home Center	Sandy Harper	(434) 636-4200
Monroe	VA	Lawrenceville	Lawrenceville Building Supply	Kyle Moseley	(434) 848-3803
Orgill	VA	Marion	Blevin's Hardware	Crystal Blevins	(276) 783-9995
Monroe	VA	Pembroke	Pembroke Stop N Save	Mike Bostic	(540) 626-7077
Orgill	VA	Rural Retreat	Harpo's Hardware & Building Supply	Foy & Monica Patton	(276) 686-4355
United	WI	Denmark	Hardware Hank Denmark	Eric Laundrie	(920) 863-1787
Do-It-Best	WI	Glenwood City	Glenwood Hardware & Sport	Sean Lybert	(715) 265-4871
Do-It-Best	WI	Pittsville	Pittsville Farm & Home	Alan Behselich	(715) 884-4265
United, Orgill	WI	Siren	Jenneman's Hardware Hank	Mike Jenneman	(715) 349-5350

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# **INTEGRATED CREDIT CARD PROCESSORS**



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For more information, please contact:

**Bruce Bartolotta** at (860) 767-9768

[bruce@ppseast.com](mailto:bruce@ppseast.com)



## **ZERO COST PROCESSING**



Zero Cost Processing is committed to supporting businesses with the payment solutions they need by utilizing the latest technology offerings while delivering best-in-class service and support. Zero Cost Processing strives to make their merchants happy without sacrificing competitive, clear and straightforward pricing. Experience the benefits of no sign-up fees, no cancellation fees, no PCI fees, and no rate increases with ZCP and DBMS Inc. payment integration through the PAX A35.



For more information, please contact:

**Erik Rekdal** at (612) 490-1781

[erek.zero.cost.processing@gmail.com](mailto:erek.zero.cost.processing@gmail.com)

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[ssavage@peacsolutions.com](mailto:ssavage@peacsolutions.com)

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**Brittany McNeal** at (267) 768-3187

[bmcneal@newlanefinance.com](mailto:bmcneal@newlanefinance.com)

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## System Pricing 2026

All Pricing Subject to Confirmation **Not valid after 30 days.** Proposal date: **0/0/0**

Item Description	Price	Qty	Extension	Software Maintenance	Hardware Service	
<b>Base System</b>						
Intel-Based Server, Internal Raid Unit, Monitor, UPS 650VA, Network Switch, Super 7, Keyboard & Mouse, USB Hub, (7) Flash Drives, Ethernet Cable, CentOS, D3 Server, D3 Client, KEY-POS, & Distributor Comm (*)	\$ 6,085.00	-	\$ -	\$ 175.00	\$ -	
<b>Register &amp; Workstation Packages</b>						
Register - Windows Base, Monitor, Receipt Printer, Cash Drawer, Scanner, UPS 420VA, Network Switch, Super 7, Ethernet Cable, Keyboard & Mouse	\$ 2,295.00	-	\$ -	\$ -	\$ -	
Workstation - Windows Base, Monitor, UPS 420VA, Network Switch, Super 7, Ethernet Cable, Keyboard & Mouse	\$ 1,495.00	-	\$ -	\$ -	\$ -	
Tablet - Windows Surface, Bluetooth Scanner, & Case	\$ 1,699.00	-	\$ -	\$ -	\$ -	
Multi-Store Network - VPN Router, Wireless Access Point, Ethernet Cable	\$ 345.00	-	\$ -	\$ -	\$ -	
<b>Additional Licenses &amp; Software</b>						
User License - D3 Client & KEY-POS - 1 per Simultaneous User	\$ 1,089.00	-	\$ -	\$ -	\$ -	
User License - Accuterm - (for Windows) 1 Device	\$ 230.00	-	\$ -	\$ -	\$ -	
User License - Print Wizard - (for Windows Required for Signature Capture, Emailing, & Faxing Receipts) 1 Device	\$ 120.00	-	\$ -	\$ -	\$ -	
User License - Print Wizard - (for Windows) 5 Devices	\$ 540.00	-	\$ -	\$ -	\$ -	
<b>Optional Add-ons and Substitutions</b>						
Battery Backup UPS - 420VA	\$ 215.00	-	\$ -	\$ -	\$ -	
Battery Backup UPS - 650VA	\$ 315.00	-	\$ -	\$ -	\$ -	
Cash Drawer (with APG Cable)	\$ 410.00	-	\$ -	\$ -	\$ -	
Credit Card Processor - Priority Payment Systems East		-	Up to \$300 - Purchased through PPSE (****)			
Credit Card Processor - Zero Cost Processing		-	Up to \$300 - Purchased through ZCP (****)			
Ethernet Cable - Up to 100 ft	\$ 18.00	-	\$ -	\$ -	\$ -	
Keyboard & Mouse	\$ 30.00	-	\$ -	\$ -	\$ -	
Monitor	\$ 150.00	-	\$ -	\$ -	\$ -	
Network Switch - 8 Port	\$ 30.00	-	\$ -	\$ -	\$ -	
Point of Sale Keyboard	\$ 185.00	-	\$ -	\$ -	\$ -	
Printer - Invoice - Laser	\$ 400.00	-	\$ -	\$ -	\$ -	
Printer - Label - Direct Thermal - Ethernet	\$ 350.00	-	\$ -	\$ -	\$ -	
Printer - Label - Mobile - Bluetooth	\$ 520.00	-	\$ -	\$ -	\$ -	
Printer - Receipt - Thermal - Ethernet	\$ 425.00	-	\$ -	\$ -	\$ -	
Scanner - Bluetooth	\$ 110.00	-	\$ -	\$ -	\$ -	
Scanner - Pocket Wireless - USB	\$ 380.00	-	\$ -	\$ -	\$ -	
Signature Capture Pad	\$ 540.00	-	\$ -	\$ -	\$ -	
Super 7 Surge Protector	\$ 35.00	-	\$ -	\$ -	\$ -	
VPN Router	\$ 180.00	-	\$ -	\$ -	\$ -	
Windows Base Only- Razor (with HDMI cable)	\$ 1,150.00	-	\$ -	\$ -	\$ -	
Wireless Access Point	\$ 175.00	-	\$ -	\$ -	\$ -	
<b>Credits Available</b>						
Show Special -- Contract & 1/2 down at Market -- Includes Shipping (COD for balance due) & Insurance	\$ (500.00)	-	\$ -	\$ -	\$ -	
<b>Total (Excludes Tax and Shipping Costs)</b>			\$ -	\$ 190.00	\$ -	

Software and Hardware Fees are per Month.

Software Support is Mandatory - Hardware Support Suggested, But Optional.

* Available with purchase of Server **** Prices Subject to Change

**Thank You for Considering DBMS Inc.**

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**DBMS Inc.** — Family Owned &  
Operated for Over 30 Years!



Keith Grill

President  
(888) 862-0662 ext. 302  
Cell (318) 572-3196  
keith@dbmsinc.com  
P.O. Box 19647  
Shreveport, LA 71149-0647



Zachary Grill

Vice President  
(888) 862-0662 ext. 303  
Cell (318) 564-1818  
zach@dbmsinc.com  
P.O. Box 19647  
Shreveport, LA 71149-0647



Nikki Grill

Office Administrator  
(888) 862-0662 ext. 301  
Cell (318) 658-1219  
nikki@dbmsinc.com  
P.O. Box 19647  
Shreveport, LA 71149-0647

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