# DBMS Inc.

# Home of the



# Retail Management System

Point-of-Sale ♦ Accounting ♦ Inventory

Simple - Easy to install, learn, and use

Affordable - Even the smallest store can scan

Flexible – Feature rich to adapt to your style

Expandable - Grows with your business

Providing Complete Computer Solutions "Since 1980"

www.dbmsinc.com





### Retail Management System

Since 1980, **DBMS Inc.** has been providing quality, high-performance computer systems. Today, with users all across the country, the **KEY-POS Retail Management System** is emerging as an industry leader in affordable retail systems.

**KEY-POS** was designed from the ground up with emphasis on performance, control, flexibility, information tracking, and presentation. Dollar-for-dollar, no other system matches the power and features of **KEY-POS**.

**KEY-POS** uses only industry standard PC and POS equipment and a true multiuser operating system/database to provide outstanding performance at an affordable price. The system's centralized design ensures data integrity and complete integration no matter how many users are on the system.

At DBMS, our #1 priority is Satisfied Customers. The system was designed to be easy to learn, use, and operate on a day-to-day basis. You'll find no complicated day, week, or month-end procedures in the system nor any time-consuming posting, updating, or closing processes. All information is updated live, automatically!

You are never alone with KEY-POS. All systems are assembled and tested at our facility and are delivered to you with all

software loaded and configured. Plug it in and away you go with turnkey installation options.



The system is fully documented with a comprehensive user manual and **DBMS** periodically publishes additional documentation for special situations. In addition, support assistance is just a phone call away and our support rates are some of the lowest in the industry!

Your investment in **KEY-POS** is always protected. Based primarily on input and suggestions from our users, **DBMS** regularly releases updates for the system which add new features, reports, etc., and keeps you on the cutting edge of proven retail systems technology.

We urge you to compare **KEY-POS** to other retail systems. You'll find that feature for feature, **KEY-POS** beats the competition hands down.

**KEY-POS** — The <u>Right</u> Choice!



### Retail Management System

# The KEY-POS Retail Management System from DBMS

Inc. is one of the most advanced point-of-sale, inventory control and accounting systems available.



Utilizing a <u>true</u> multi-user database technology on industry standard computer equipment, **KEY-POS** attains unequaled performance and reliability at an affordable price.

**KEY-POS** was designed and written specifically for retailers. The system provides a very high degree of control, flexibility, and automation which translates to savings in both time and money!



**KEY-POS** is a complete retail system including the following features:

- ◆ Point-of-sale processing
- ◆ Inventory control
- Purchasing
- ◆ Accounts receivable
- ◆ Management & setup control
- ◆ Over 100 reports and inquiries
- Data import and export capabilities
- ◆ Electronic data transfer to and from select wholesale distributors
- ◆ Integrated rental module available
- Ability to email and fax invoices and statements automatically from the system
- ◆ Multiple users up to 99 registers/users on a single, standard PC
- Multiple store capability
- ◆ High performance database with built-in query/reporting language
- Live posting provides instant, up-to-theminute information
- ◆ Support direct from the authors
- ◆ Easy to learn and use



# POINT-OF-SALE

The **KEY-POS** system will help you service customers better and faster; while at the same time capturing and tracking a wealth of information.

The system can employ a high degree of automation including bar code scanning, automatic PLU, on-account credit limits, automatic billing, customer special pricing and much more!

The **KEY-POS** system supports the following features:

- ◆ Transaction processing including: sales, refunds, voids, backorders, special orders, layaways, hold tickets, service tickets, and bids
- Clerk and/or salesperson ID tracking on all transactions
- ◆ Integrated customer mailing list with sales tracking
- Automatic PLU from inventory or unlimited auxiliary item catalogs
- Display SKU, description, quantity on hand, price, bar code, and floor location
- Pop-up search windows for customers, inventory, accounts, all master data, and help
- Supports manual price overrides, line item discounts, markdowns, and order discounts
- Automatic customer special pricing, promotional pricing and assortment (mix & match) pricing.
- Discounts for customers, customer types, accounts, prompt payment, and quantity breaks
- ◆ Gift Cards available at POS

- ◆ Support for up to 10 user-defined tendering types
- ◆ Customizable receipt and/or invoice printing with 11 receipt format options, 9 invoice format options
- ◆ Suspend/return to transaction at POS
- ◆ Live register readings, sales posting, and information tracking
- ◆ Easy register close-out with userdefined counting template, automatic reconciliation, and combined closing feature
- ◆ Inquire upon and/or reprint any transaction from any date
- ◆ Full support and tracking for petty cash in and out transactions
- Optional module supports on-line (EFT) authorization of Visa, MasterCard, AmEx, Discover, etc., with detailed tracking, instant batch verification, and closing integrated with register reconciliation
- Unlimited number of user-defined sales tax authorities supporting state, county, city, or any other taxable or non-taxable situation
- Exclusive transaction query lets you select transactions by any combination of date, register, customer, items, tender type, or amount, and display a user-defined report of the results
- ◆ Full complement of audit, history, transaction, and sales reporting

**KEY-POS** is the most complete, full-featured and powerful system available in its price range. The system is extraordinarily easy to learn and use.





### Retail Management System

The **KEY-POS** sales screen is clear, easy to read, and uncluttered. Customer orders can be entered as fast or even faster than on a manual cash register, especially if scanning is used.

Customer and product searches, discounts, markdowns, price-override functions, item inquiries, and on-line help are all just a single keystroke away.

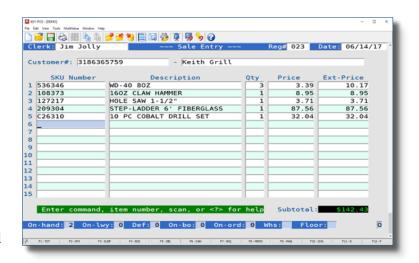
Customers appreciate an itemized receipt. **KEY-POS** ensures that the right price is charged for each item and the inventory levels are maintained automatically.

**KEY-POS** gives you control over order processing. You decide what types of payments you accept and how they are handled.

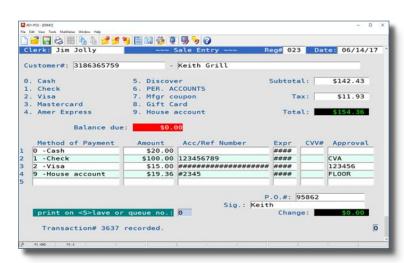
Up to 10 user-defined tender types are available and customers are able to split payments up to 5 different ways per order.

With **KEY-POS**, processing house-account customer orders is no more difficult than cash sales. There's even an account search window available if a customer doesn't know their account number. Billing is automatic and immediate.

### **Sales Entry**



### **Payment Options**



**KEY-POS** — The <u>Safe</u> Choice!

# **ACCOUNTING**

The KEY-POS Accounts Receivable

**System** is just what the doctor ordered. Fully integrated with the point-of-sale module and geared for retail operations, you won't find a better suited accounts receivable system.



The **KEY-POS** Accounts Receivable system supports the following features:

- Unlimited number of accounts, invoices, and payments
- Multiple account types allow for separate processing options
- Account information includes customer name, address, phone, contact, default tax code, terms code, credit limit, and more
- ◆ Invoices are automatically created from point—of—sale transactions
- Supports both open item and balance forward statements
- ♦ Supports payment terms discounts
- Auto apply payment option and tax correction
- Supports open credits, debits, and miscellaneous on-account payments
- Manual invoice, debit/credit memo entry

- Optionally prints invoices live or in batch by account with 3 plain or 6 pre-printed formats including laser
- Prints account statements on any of 7 preprinted or 2 plain paper forms
- Assess finance charges with control over accounts, aging and rates
- Reversal and deletion features
- Assess late fees for non-payment on overdue accounts
- On-line inquiry gives you up-to-theminute status of any or all accounts
- Detail or summary aging report with variable aging date and ranges
- Optionally print payment received vouchers at point-of-sale with reprint option
- Detail invoice register and payment audit reporting
- ♦ Ability to email & fax invoices and statements directly from the system

As transactions are entered at the register, your charge customers are automatically billed, on the spot. Instantly find customer balances and outstanding invoices.

Customers will appreciate how fast **KEY-POS** handles on-account charges and you'll like the way it helps keep your cash flow moving!

**KEY-POS** — The **Smart** Choice!



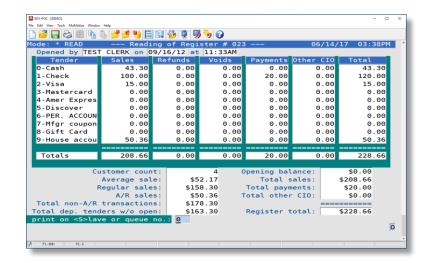


Our specialized register closing and balancing system is a snap to use and lets you know instantly if the register is over or short.

No more endless adding machine tapes to store. **KEY-POS** can even record the amount of each denomination of coin and bills.

House account charges and petty cash transactions are automatically calculated into the balancing. There is even a special combined register balancing option!

### **Register Closing & Balancing System**

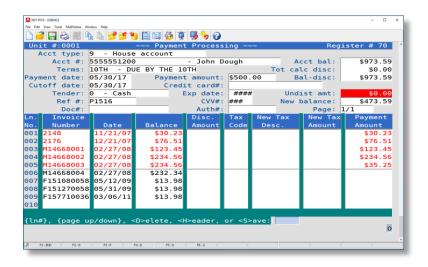


For many store owners, house account charges make up a substantial portion of sales. Unfortunately, accounts receivable is probably responsible for most of your headaches.

The **KEY-POS** accounts receivable system is easy to setup and maintain. Customer billing is automatic through point-of-sale and generating monthly statements is a breeze.

Finance charges, late fees, balance forward accounting, detailed invoices, terms discounts, and payment plans are all no problem. **KEY-POS** was designed for retail and it shows!

#### **Accounts Receivable**



**KEY-POS** — Keep Track of **Every** Penny!



# INVENTORY

The KEY-POS Inventory Control Module is one of the best in the business, giving you unprecedented control over your inventory.

Without good inventory control, a point-ofsale system is just a glorified cash register. **KEY-POS** excels at controlling inventory, supporting virtually every feature you can imagine.

**KEY-POS** takes it even one step further. Unlike other systems, **KEY-POS** adds a high degree of automation to the system so you won't have to spend hours every day maintaining the information.

The **KEY-POS** Inventory Control Module supports the following features:

- Unlimited number of SKU's, aliases (alternate names or numbers), and bar codes per vendor per item with duplicates allowed
- Outstanding quantity control including: Items on-hand, on-hold, backordered, defective, on-order from vendor, physical count, adjustments, and sold current and previous year
- ◆ 10 level reporting classifications include codes for department, group, class, size, type, warehouse, floor location, color, fine-line code, and manufacturer
- ◆ List price, regular selling price, and alternate (sale) price
- ◆ Replacement and average costing techniques to 4 decimal place accuracy
- Unlimited number of vendors per item along with their costs and purchase histories

- Provides quantity break, level, sales, promotional, assortment, and special customers' pricing
- Extended description field for detail specifications
- ◆ Add-on items for suggested selling
- ◆ Kitting, package pricing, and costing with unlimited number of items per kit and component explosion
- Unique quantity matrix allows tracking of different sizes, colors, styles, etc., on a single SKU
- ◆ Variable taxing assignments
- Serialized item tracking
- Our exclusive memo processing lets you predetermine special information to be captured upon sale of an item
- ◆ Special log feature can track every movement of an item
- Prints bin, price, and shelf labels with or without bar codes
- Separate complete physical inventory and cycle count system with optional upload of counts from hand-held PDT
- Complete purchasing module and suggested buying with optional handheld PDT load of order quantities

It would take pages to list every feature available in the **KEY-POS Inventory Control Module**. Don't settle for anything less than **KEY-POS**.





### **The KEY-POS Inventory Control**

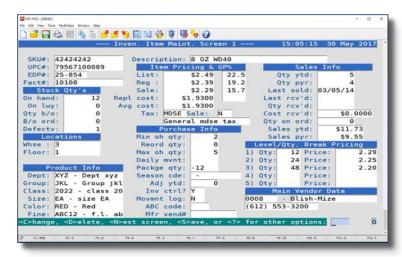
**System** is the best in the business. You'll always know what's in stock and what's not. Quantity levels and sales information are updated live from point-of-sale orders.

**KEY-POS** gives you unequaled control over pricing, costing, purchasing, and reporting.

**KEY-POS** Inventory Control alone can save you hundreds of hours of work every year.

Once you have **KEY-POS**, you'll wonder how you ever got along without it!

### **Inventory Control**

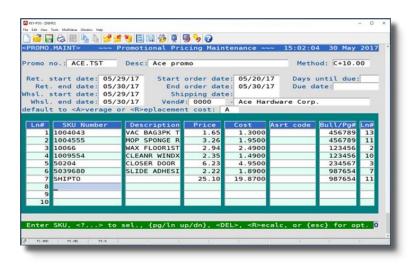


# Managing sales, promotions, or other special pricing situations is a snap with **KEY-POS**.

Simply pre-load the items and enter a date range for the promotion. **KEY-POS** will automatically begin using the promotional pricing on the beginning date and stop using it on the end date.

Of course, you can run multiple promotions simultaneously. You can even put the same item on two or more different promotions at the same time!

### **Promotional Pricing**



**KEY-POS** — Price Control Made <u>Easy!</u>



# MANAGEMENT

Control, automation, and information are the keys to successful computerization.

The **KEY-POS** system gives you unprecedented control over the way in which the system operates. Many other systems have already decided how your business should run. **KEY-POS** lets you call the shots!

We think you are the best judge of how your business should operate. **KEY-POS** was designed to give you the flexibility to control the system, not vice-versa. Plus, **KEY-POS** provides you with the information you need to make up-to-date decisions.

Some of the outstanding management features of the **KEY-POS** system are:

- Complete control over tender acceptance and procedures
- ◆ User-defined receipt printing by register number and by transaction type
- ◆ Bullet-proof, 3-level security system and individual passwords
- User-defined menu system lets you put access to functions right where you want them
- Data Import and Export
- ◆ Full control over data storage: you decide what to keep and for how long



- Our exclusive sales calendar instantly displays sales figures for the store or item-by-item, with up-to-the-minute accuracy, monthly, daily, hourly quantity, amount, and customer count
- Sales and product profitability analysis reports, available in summary or detail, keep you on top of trends and stock movement
- ◆ 24 previous months' sales and receiving statistics per item, and per vendor per item. Current and previous 4 year statistics for detail, summary, and total
- Customer and inventory ranking reports by sales, quantities, and margin percentage over date ranges
- Control over backorder, lay-away order fees, deposit amounts, and payment amounts with override
- ◆ Integrated gift certificate processing, printing, and tracking
- ◆ Timekeeping clock system with clockin and clock-out features

**KEY-POS** — Puts You in Control!



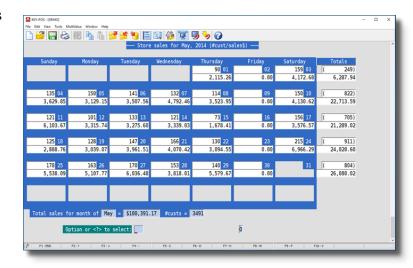


**KEY-POS** provides you with instant up-to-the-minute information. At the touch of a button, view a month's sales information at a glance. You can view our exclusive sales calendar by individual product and even see sales by the hour!

A host of sales, tax, profitability reports, and inquiries are available at any time, all accurate up to the very minute.

No other system puts this much power at your fingertips.

### **Instant Access to Monthly Sales**

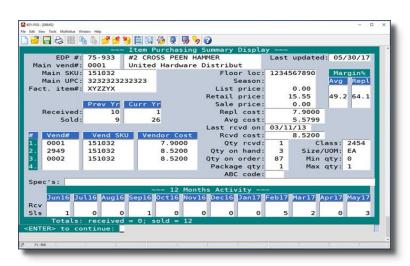


**KEY-POS** tracks all the information and presents you with clear, concise reports.

Touch a button and immediately see sales histories, year-to-year comparisons, and profitability. **KEY-POS** helps you spot trends and forecast. Many reports are available in both detail and summary formats. Sales information can be reported by whole store, department, product, customer, or chronologically.

You even have the ability to create your own reports.

### **Purchase Summary**



**KEY-POS** — The Possibilities Are Endless!



# DBMS Inc.

#### Reliable Technology Base -



The **KEY-POS** Retail Management System was built on a database that has been steadily improved and enhanced over a period of almost 50 years. Mature, robust, elegant systems require only a very small

fraction of the support costs of "bleeding edge" technologies used by most of our competition. We do employ the latest proven technology where it is appropriate, but we avoid using technology only for technology's sake - where most of the bugs still exist. This allows us to provide a system that is reliable day in and day out for your business to grow.

KEY-POS does include an excellent Accounts Receivable system for house charge accounts, it does NOT have a General Ledger, or produce Income Statements and Balance Sheets. While KEY-POS has a time-clock/timecard module, it does NOT have a Payroll system. Our customers successfully use "off the shelf" software such as QuickBooks<sup>TM</sup> and Peachtree<sup>TM</sup> to do their accounts payable, general ledger, financial statements and payroll if they want to do it themselves. KEY-POS gives them the information they need to do this. Teaching non-accounting people to run complex accounting systems is very expensive and not a good use of our time and resources, nor our customer's.

No Need to Learn Accounting – Although

#### **User-Friendly Products – KEY-POS** is

absolutely easy to use. Ask our customers! It's a tool to help you run your business. You will not become a slave to it. It works for you and it is a real workhorse. It is feature rich and has options you will actually use to help you run your store. KEY-POS is not the flashiest POS system around. "Flash" costs money; lots of it.

Flash also comes with its own unique set of problems. As flashy becomes cheaper and more reliable to



provide, we will add it when and where it makes sense to our customers. Why pay for bells or whistles that some computer programmer thought would be trendy, but that you would never, ever use in the real world?

#### **Problem Prevention -**

Problem resolution is expensive and time consuming. That is why **DBMS Inc.** focuses on problem prevention. Redundancy is used throughout our entire



system. Stable power supply from surge protection and battery backup is used on all equipment. We protect your data with easy to use backups and Raid 1 hard drive protection. Our servers employ a multi-level security protocol to prevent any outside malicious software coming in contact with your store's information. All of our equipment is built with generic hardware for ease of service or repair should it ever be needed. All of this means fewer phone calls and more time for us to improve our software with the new features you want to have at a cost you can afford.



# The KEY-POS

### Retail Management System

**Low Overhead** - How can **DBMS Inc.** sell the **KEY-POS** System for so much less than the other POS Systems? Low Overhead! We have spent years producing the most efficient ways of maintaining our business. Those savings get passed to our customers, keeping our products reasonable and affordable.

<u>Virtual Offices</u> - **DBMS Inc**. uses a virtual office concept. Our employees work from offices in their homes, eliminating a requirement

for a big expensive office building and all its trimmings. By taking advantage of the internet, the need for face-toface visits between our employees is



just not there. Time is not wasted in traffic. People are available for longer hours and are happier in their own controllable surroundings.

Rational Growth Plan - DBMS Inc. typically sells 12 to 24 new POS systems a year. This is a manageable pace and allows for a reasonable, sustainable growth rate. It lets us maintain the small business perspective of our customers and really understand their situations. Certainly, we



want to grow our business just as you do, but those in our industry who have grown too quickly have had serious growing pains in service and support that we want

to avoid. We will continue to add new wholesale distributor markets as time and budget allows. We are currently exhibiting and demonstrating at 10 markets a year.

Low Advertising Costs - Our primary sales method is through exhibiting at wholesale distributor's markets. Although this can be pricey at times, most of our prospective customers (90%) are gained this way, as well as through "word of mouth" from our existing customers

(and their distributor's sales reps). We also generate interest and provide information from our inexpensive web site at <a href="https://www.dbmsinc.com">www.dbmsinc.com</a>.



No Outside Sales Force - We have no expensive sales people running around the countryside or making cold calls (driving you crazy). Nor do we have the cost of the management and support system for those people. This results in an enormous savings that can be re-invested in



updating our products based on the requests of our customers. We can demonstrate **KEY-POS** over the Internet and our experience gives us what we need to help a store in determining its requirements, without the

expense of going to the store. Since our prices are published and uniform, with no salesperson's commission to consider, we don't spend a lot of time and resources haggling over prices.

DBMS Inc. — Family Owned & Operated for Over <u>30</u> Years!



## **Customer Referrals**

Distributor	State	City	Store Name	Owner	Phone
House-Hasson	AL	Bridgeport	Gulley Hardware	Alyson Gulley	(256) 608-8785
Orgill	AL	Montgomery	Dixie True Value Hardware	Billy & Christy Johnson	(334) 263-0825
Orgill, Monroe	DE	Felton	Felton Hardware	Alex Donavan	(302) 284-4536
Orgill	GA	Greenville	Sentry Hardware	Joe & JoAnn Humphries	(706) 672-1888
United	IA	Emmetsberg	Swanson Hardware - Emmetsburg	Nick Swanson	(712) 852-2089
United	IA	Jesup	Peterson Hardware, Plumbing & Heating	Dave & Marilyn Peterson	(319) 827-6261
United, Blish-Mize	IA	Lenox	Lenox Family Hardware	Marti Cordell	(641) 536-4242
United	IA	Manson	MDS Hardware	Madison Swanson	(712) 469-3468
United	IA	Rockwell City	Gentry Hardware	Nathan Gentry	(712) 297-7141
United	ID	Idaho Falls	Rocknak Hardware Plus	Brian Rocknak	(208) 524-4405
Orgill, Blish-Mize	KS	Cimarron	Southwest Hardware & Farm Supply	Todd & Gina Unruh	(620) 855-3855
Blish-Mize	KS	Kiowa	Simpson's Hardware	Chantae Simpson	(620) 825-4700
Blish-Mize, United	KS	Lincoln	Lincoln Home Center	Vickie Meier	(785) 524-4416
Blish-Mize	KS	Quinter	Quinter Lumber	Allan Dinkel	(785) 754-3381
Orgill, Blish-Mize	KS	Syracuse	Wood 'N Post	Toni & Don Miller	(620) 384-5761
Orgill, True Value	LA	Albany	Circle A Hardware & Lumber	Felix Arceneaux	(225) 567-5453
House-Hasson, Buttery	LA	Alexandria	Petrus Feed & Seed	Jane Petrus Beard	(318) 443-5929
Orgill	LA	Bogalusa	Barber's Hardware & Repair	James Barber	(985) 735-1990
Orgill	LA	Farmerville	Thomas Nursery & Feed	John & Audry Thomas	(318) 368-2425
House-Hasson	LA	Houma	Bayou Hardware	Tony & Jami Lirette	(985) 563-4807
Ace	LA	Mer Rouge	Farm Supply Center	David Pipes	(318) 647-3681
Orgill	LA	Oakdale	Service Lumber	Merk & Renee Stalsby	(318) 335-1809
Orgill	LA	Oak Grove	R&L Builders- Oak Grove	Randy McLarrin	(318) 490-2004
Orgill	LA	Ruston	Tool City Sales	Hailey Creech	(318) 242-0045
House-Hasson	LA	Sibley	Robertson's Hardware	Connie Robertson	(318) 455-4296
Orgill	MD	Cambridge	E. S. Hubbert & Son	Lynn Scott	(410) 228-3474
Orgill, Monroe	MD	Easton	Easton Hardware	Eric Clopper	(410) 822-0910
United	MN	Appleton	Appleton Power Equipment	Shawn & Jill Swenson	(320) 289-2663
Orgill, United	MN	Bigfork	Bigfork Hardware	Kara Forseen	(218) 743-3231
United	MN	Cottonwood	Cottonwood Hardware	Ben Anderson	(507) 423-6231
United	MN	Dawson	Al's Mercantile	Al & Val Tuff	(320) 769-2382
United, Orgill	MN	Eagan	Eagan Hardware Hank	Allan Funk	(651) 454-7258
Orgill, United	MN	Greenbush	Burkel Lumber & Hardware	Jessi & Shawn Burkel	(218) 782-5975
United, Orgill	MN	Ham Lake	Ham Lake Hardware	Allan Funk	(763) 434-4199
United	MN	Isle	Karel's Hardware Hank	Derek Karel	(320) 676-8039
United	MN	Kerkhoven	Lamecker's General Store	Scott Lamecker	(320) 264-3711
Orgill	MN	Le Sueur	Trustworthy Hardware of Le Sueur	Dale Winters	(507) 665-2267





## **Customer Referrals**

Distributor	State	City	Store Name	Owner	Phone
United	MN	Littlefork	Polkinghorne's Hardware Hank	Mike & Laura Polkinghorne	(218) 278-6611
United	MN	Onamia	Agnew Hardware Hank	Scott Agnew	(320) 532-5640
Orgill, United	MN	Park Rapids	PR Building Supply	Terry Novak	(218) 732-7633
United	MN	Pierz	Hartmann's Hardware & Rentals	Shawn Janson	(320) 468-2506
United	MN	Wabasha	Hill's Hardware Hank	George Hill	(651) 565-3835
United	MN	Wannaska	Lee's Trustworthy	Margo Lee	(218) 425-7281
Orgill	МО	Doniphan	Inman Feed Store	Steve Inman	(573) 996-2923
Do-It-Best, Blish-Mize	МО	Gerald	Gerald Home Center	Otis & Jeanie Schultz	(573) 764-5000
Blish-Mize	МО	Richland	Richland Hardware & Furniture Co	Steve Belshe	(573) 765-3522
Orgill	NC	Wanchese	Village Hardware	Jeremy Daniels	(252) 473-3900
United	ND	Hankinson	Post Hardware Hank	Jeremy & Jill Post	(701) 242-7976
United	ND	Oakes	Praska's Hardware Hank	Jerry & Jonda Praska	(701) 742-2034
United	NE	Broken Bow	O'Briens Hardware Hank	Tim O'Brien	(308) 872-2551
United	NE	Pierce	Magdanz Hardware	Jeff & Shanda Magdanz	(402) 329-6735
Blish-Mize	NE	Scribner	Hoge Hardware	Leland Hoge	(402) 664-3391
Blish-Mize	NE	Spalding	Roaches Lumber	Eric Roach	(308) 497-2581
Orgill	NJ	Brick	Ocean Hardware	Bill Hurst	(732) 899-6010
Orgill	NJ	Browns Mills	O'Brien & Sons	James O'Brien	(609) 893-3127
Blish-Mize, Buttery	NM	Dexter	Dexter Lumber & Hardware	Robert Garnett	(575) 734-5451
Monroe	SC	Gaston	Sandy Run Outdoors & Hardware	Ted Taylor	(803) 939-1486
Monroe	SC	Great Falls	Great Falls Hardware	Marvin Gibson	(803) 482-2560
Monroe, Orgill	SC	McColl	Wade's Hardware	Wade Hubbard	(843) 862-5140
United	SD	De Smet	Trustworthy Hardware of De Smet	Jim Farrell	(605) 854-3642
House-Hasson	TN	Collinwood	Collinwood Hardware	Lanny Haddock	(931) 724-4616
Orgill	TX	Bedias	First Home Improvement	Justin Smith	(936) 395-6902
House-Hasson	TX	Crystal Beach	Seaside Holdings	Candy Henry	(409) 684-6593
Blish-Mize, Buttery	TX	Hallettsville	Whitley Lumber Yard	Tommy & Donna Perez	(361) 798-2521
Blish-Mize, Buttery	TX	Jarrell	Danek Hardware	Greg & John Danek	(512) 746-2185
House-Hasson	TX	Somerville	Overall Lumber & Hardware	Ken & Melissa Tharpe	(979) 596-1264
Monroe	VA	Lawrenceville	Lawrenceville Building Supply	Kyle Moseley	(434) 848-3803
Orgill	VA	Marion	Blevin's Hardware	Crystal Blevins	(276) 783-9995
House-Hasson, Orgill	VA	Narrows	Reece's Building Supply	Keith & Marcia Reese	(540) 726-3562
Monroe	VA	Pembroke	Pembroke Stop N Save	Mike Bostic	(540) 599-2871
Orgill	VA	Rural Retreat	Harpo's Hardware & Building Supply	Foy & Monica Patton	(276) 686-4355
United	WI	Denmark	Denmark Hardware Hank	Mike Maternosski	(920) 863-1787
United	WI	Glenwood City	Glenwood Hardware & Sport	Sean Lybert	(715) 265-4871
United	WI	Pittsville	Pittsville Farm & Home	Alan Behselich	(715) 884-4265
United, Orgill	WI	Siren	Jenneman's Hardware Hank	Mike Jenneman	(715) 349-5350



# INTEGRATED CREDIT CARD PROCESSORS



payment solutions

Paragon Payment Solutions is an industry leading integrated payments provider committed to delivering tailored solutions and strategic partnerships that help software

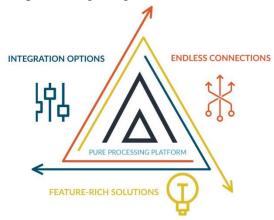
providers and their customers excel. Paragon offers its customers secure, reliable credit card processing through the KEY-POS Software. Gain operational efficiency, increased visibility, and enhanced security with Paragon and DBMS Inc. payment processing integration.

For more information, please contact:

**Stefan Prue** at (800) 884-5208 ext.7020

stefan.prue@paragonsolutions.com

www.paragonsolutions.com





SpotOn is committed to supporting businesses with the software and payment solutions they needsupported by personal service, delivered at a fair price, and designed to help businesses compete and win. SpotOn offers credit card processing that will help you work faster, keep your customers happy,

and help you grow your customer base. SpotOn's pricing is transparent and affordable, and their agreement is month-to-month, so you can trust that SpotOn will continue to earn your business each and every day.



For more information, please contact:

Erik Rekdal at (612) 490-1781

erekdal@spoton.com

www.spoton.com



# FINANCING OPTIONS



Marlin understands that small business owners need fast, flexible capital solutions built for their needs — solutions that work on your timeline, inside your budget and with your cash flow. That's why they structure financing solutions specifically for small business. So you can keep going, keep growing and never skip a beat.

For more information, please contact:

**Shamus Savage** at (856) 505-4140

ssavage@marlincapitalsolutions.com

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2 Submit an application in minutes



4 Receive your equipment

For more information, please contact:

**John Seybold** at (267) 768-3349

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The
KEY-POS
Retail Management System

"Since 1980"

VPN Router

Windows Base Only - Razor

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Total (Excludes Tax and Shipping Costs)

Includes Shipping (COD for balance due) & Insurance

Wireless Access Point

**Credits Available** 

PO Box 19647 Shreveport, LA 71149 Phone: (888) 862-0662 Fax: (318) 636-5759 www.dbmsinc.com keith@dbmsinc.com zach@dbmsinc.com susy@dbmsinc.com nikki@dbmsinc.com

# System Pricing 2024

All Pricing Subject to Confirmation Not valid after 30 days. Proposal date: 0/0/0 Hardware Software **Item Description** Price Qty Extension Maintenance **Service Base System** Intel-Based Server, Internal Raid Unit, Monitor, UPS 650VA, Network Switch, Super 7, Keyboard & Mouse, USB Hub, (7) Flash Drives, Cat 5 Ethernet Cable, CentOS, D3 Server, D3 Client, KEY-POS, & Distributor Comm (\*) 6.085.00 \$ 175.00 \$ **Register & Workstation Packages** Register - Windows Base, Monitor, Receipt Printer, Cash Drawer, Scanner, UPS 420VA, Super 7, Cat 5 Ethernet Cable, Keyboard & Mouse 2,595.00 \$ \$ \$ Workstation - Windows Base, Monitor, UPS 420VA, Super 7, Cat 5 Ethernet Cable, Keyboard & Mouse 1.495.00 \$ \$ Tablet - Windows Surface, Pocket Scanner, & Case \$ \$ \$ \$ 1,699.00 Additional Licenses & Software User License - D3 Client & KEY-POS - 1 per Simultaneous User \$ 1,022.00 \$ \$ \$ User License - Accuterm - (for Windows) 1 Device \$ 210.00 \$ \$ \$ User License - Print Wizard - (for Windows Required for Signature Capture, Emailing, & Faxing Receipts) 1 Device 120.00 User License - Print Wizard - (for Windows) 5 Devices \$ 540.00 \$ \$ \$ **Optional Add-ons and Substitutions** Battery Backup UPS - 420VA \$ 190.00 \$ \$ \$ Battery Backup UPS - 650VA \$ 315.00 \$ \$ \$ Cash Drawer \$ 410.00 \$ \$ \$ \_ Cat 5 Ethernet Cable - Up to 100 ft \$ \$ \$ 18.00 Credit Card Processor - Paragon \_ \$300 - Purchased through Paragon (\*\*\*\*) Credit Card Processor - SpotOn \$350 - Purchased through SpotOn (\*\*\*\*) Data Conversion From Epicor 1,500.00 \$ \$ Keyboard & Mouse \$ 40.00 \$ \$ \$ Monitor \$ 175.00 \$ \$ \$ Network Switch - 8 Port \$ 30.00 \$ \$ \$ Point of Sale Keyboard \$ 155.00 \$ \$ \$ \$ Printer - Invoice - Laser 370.00 \$ \$ \$ Printer - Label - Direct Thermal - Ethernet \$ \$ 370.00 \$ \$ Printer - Label - Thermal Transfer - Ethernet \$ 695.00 \$ \$ \$ Printer - Label - Mobile - Bluetooth \$ 550.00 \$ \$ \$ Printer - Receipt - Thermal \$ 475.00 \$ \$ \$ \_ Scanner - Bluetooth \$ 110.00 \$ \$ \$ Scanner - USB 305.00 \$ \$ \$ \$ Scanner - Pocket Wireless - USB \$ 480.00 \$ \$ \$ Scanner - Wireless Base - USB \$ 695.00 \$ \$ \$ Signature Capture Pad \$ 580.00 \$ \$ \$ Super 7 Surge Protector \$ 30.00 \$ \$ \$

Software and Hardware Fees are per Month.

\$

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180.00

175.00

(500.00)

1,150.00

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175.00

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Software Support is Mandatory - Hardware Support Suggested, But Optional.

\* Available with purchase of Server \*\*\*\* Prices Subject to Change

Thank You for Considering *DBMS Inc.* 





**Providing Complete Computer Solutions** 



#### Keith Grill President

318-635-0757 ext. 302 888-862-0662 ext.302 Cell 318-572-3196 kgrill@comcast.net

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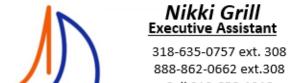
# Zachary Grill Vice President

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